

Description	AUTO (PIPE)		%		AUTO (PIPE)		%	
	Q1'22		Q2'22		Q2'21			
Sales and services	162,888,144	100.0	169,946,105	100.0	193,246,370	100.0		
Rawmaterial consumed	(114,329,141)	(70.2)	(115,059,174)	(67.7)	(134,091,527)	(69.4)		
Direct labor	(12,859,340)	(7.9)	(13,925,144)	(8.2)	(15,602,544)	(8.1)		
Manufacturing overhead	(22,891,080)	(14.1)	(26,692,102)	(15.7)	(22,255,604)	(11.5)		
Cost of sales and services	(150,079,561)	(92.1)	(155,676,419)	(91.6)	(171,949,675)	(89.0)		
Gross profit	12,808,583	7.9	14,269,686	8.4	21,296,696	11.0		
Other income	2,724,699	1.7	4,617,483	2.7	5,851,391	3.0		
Interest income	5,545	0.0	18,744	0.0	26,796	0.0		
Profit before expense	15,538,828	9.5	18,905,913	11.1	27,174,883	14.1		
Selling expenses	(2,259,728)	(1.4)	(3,829,736)	(2.3)	(3,572,864)	(1.8)		
Administrative expenses	(7,181,598)	(4.4)	(6,880,213)	(4.0)	(6,742,167)	(3.5)		
Directors' remuneration	(255,897)	(0.2)	(261,999)	(0.2)	(399,043)	(0.2)		
Other expenses	0	0.0	0	0.0	0	0.0		
Total Selling & Admin expenses	(9,697,224)	(6.0)	(10,971,948)	(6.5)	(10,714,075)	(5.5)		
Operating profit	5,841,604	3.6	7,933,965	4.7	16,460,808	8.5		
Share of net profit (loss) of subsidiaries	0	0.0	0	0.0	0	0.0		
Profit before interest and tax	5,841,604	3.6	7,933,965	4.7	16,460,808	8.5		
Interest expenses	(1,229,991)	(0.8)	(1,058,508)	(0.6)	(1,332,023)	(0.7)		
Profit before tax	4,611,614	2.8	6,875,457	4.0	15,128,785	7.8		
Income tax	(282,519)	(0.2)	(1,077,967)	(0.6)	(728,738)	(0.4)		
Profit before minority interests	4,329,095	2.7	5,797,490	3.4	14,400,047	7.5		
(Profit) attributable to minority interest	9,577	0.0	33,013	0.0	19,197	0.0		
Net profit for the period	4,338,672	2.7	5,830,502	3.4	14,419,244	7.5		
Tax Rate		-6%		-16%		-5%		

Description	AUTO (PIPE)		%		AUTO (PIPE)		%	
	Q2'22		Q3'22		Q3'21			
Sales and services	169,946,105	100.0	215,293,411	100.0	192,951,242	100.0		
Rawmaterial consumed	(115,059,174)	(67.7)	(139,203,843)	(64.7)	(129,449,370)	(67.1)		
Direct labor	(13,925,144)	(8.2)	(17,407,106)	(8.1)	(14,466,232)	(7.5)		
Manufacturing overhead	(26,692,102)	(15.7)	(39,030,337)	(18.1)	(23,504,200)	(12.2)		
Cost of sales and services	(155,676,419)	(91.6)	(195,641,286)	(90.9)	(167,419,803)	(86.8)		
Gross profit	14,269,686	8.4	19,652,124	9.1	25,531,439	13.2		
Other income	4,617,483	2.7	3,570,504	1.7	4,102,795	2.1		
Interest income	18,744	0.0	15,476	0.0	27,982	0.0		
Profit before expense	18,905,913	11.1	23,238,104	10.8	29,662,216	15.4		
Selling expenses	(3,829,736)	(2.3)	(4,558,061)	(2.1)	(2,901,301)	(1.5)		
Administrative expenses	(6,880,213)	(4.0)	(7,482,585)	(3.5)	(6,925,745)	(3.6)		
Directors' remuneration	(261,999)	(0.2)	(525,002)	(0.2)	(441,810)	(0.2)		
Other expenses	0	0.0	0	0.0	0	0.0		
Total Selling & Admin expenses	(10,971,948)	(6.5)	(12,565,647)	(5.8)	(10,268,855)	(5.3)		
Operating profit	7,933,965	4.7	10,672,457	5.0	19,393,361	10.1		
Share of net profit (loss) of subsidiaries	0	0.0	0	0.0	0	0.0		
Profit before interest and tax	7,933,965	4.7	10,672,457	5.0	19,393,361	10.1		
Interest expenses	(1,058,508)	(0.6)	(1,229,738)	(0.6)	(1,457,993)	(0.8)		
Profit before tax	6,875,457	4.0	9,442,719	4.4	17,935,367	9.3		
Income tax	(1,077,967)	(0.6)	(255,341)	(0.1)	(1,767,074)	(0.9)		
Profit before minority interests	5,797,490	3.4	9,187,378	4.3	16,168,293	8.4		
(Profit) attributable to minority interest	33,013	0.0	58,548	0.0	27,206	0.0		
Net profit for the period	5,830,502	3.4	9,245,925	4.3	16,195,499	8.4		
Tax Rate		-16%		-3%		-10%		

Description	AUTO (PIPE)		%		AUTO (PIPE)		%	
	Q3'22		Q4'22		Q4'21			
Sales and services	215,293,411	100.0	0	#DIV/0!	128,170,434	100.0		
Rawmaterial consumed	(139,203,843)	(64.7)	0	#DIV/0!	(80,629,624)	(62.9)		
Direct labor	(17,407,106)	(8.1)	0	#DIV/0!	(12,099,109)	(9.4)		
Manufacturing overhead	(39,030,337)	(18.1)	0	#DIV/0!	(25,516,745)	(19.9)		
Cost of sales and services	(195,641,286)	(90.9)	0	#DIV/0!	(118,245,478)	(92.3)		
Gross profit	19,652,124	9.1	0	#DIV/0!	9,924,956	7.7		
Other income	3,570,504	1.7	0	#DIV/0!	1,832,645	1.4		
Interest income	15,476	0.0	0	#DIV/0!	18,578	0.0		
Profit before expense	23,238,104	10.8	0	#DIV/0!	11,776,179	9.2		
Selling expenses	(4,558,061)	(2.1)	0	#DIV/0!	(2,148,682)	(1.7)		
Administrative expenses	(7,482,585)	(3.5)	0	#DIV/0!	(8,288,374)	(6.5)		
Directors' remuneration	(525,002)	(0.2)	0	#DIV/0!	(174,067)	(0.1)		
Other expenses	0	0.0	0	#DIV/0!	0	0.0		
Total Selling & Admin expenses	(12,565,647)	(5.8)	0	#DIV/0!	(10,611,124)	(8.3)		
Operating profit	10,672,457	5.0	0	#DIV/0!	1,165,055	0.9		
Share of net profit (loss) of subsidiaries	0	0.0	0	#DIV/0!	0	0.0		
Profit before interest and tax	10,672,457	5.0	0	#DIV/0!	1,165,055	0.9		
Interest expenses	(1,229,738)	(0.6)	0	#DIV/0!	(223,964)	(0.2)		
Profit before tax	9,442,719	4.4	0	#DIV/0!	941,091	0.7		
Income tax	(255,341)	(0.1)	0	#DIV/0!	(787,467)	(0.6)		
Profit before minority interests	9,187,378	4.3	0	#DIV/0!	153,624	0.1		
(Profit) attributable to minority interest	58,548	0.0	0	#DIV/0!	7,378	0.0		
Net profit for the period	9,245,925	4.3	0	#DIV/0!	161,002	0.1		
Tax Rate		-3%		#DIV/0!		-84%		

Description	AUTO (PLS)		%		AUTO (PLS)		%	
	Q1'22		Q2'22		Q2'21			
Sales and services	49,800,082	100.0	41,073,626	100.0	43,227,311	100.0		
Rawmaterial consumed	(25,924,012)	(52.1)	(20,439,602)	(49.8)	(24,929,701)	(57.7)		
Direct labor	(3,026,014)	(6.1)	(2,594,251)	(6.3)	(2,761,439)	(6.4)		
Manufacturing overhead	(9,532,248)	(19.1)	(9,820,699)	(23.9)	(10,732,976)	(24.8)		
Cost of sales and services	(38,482,274)	(77.3)	(32,854,553)	(80.0)	(38,424,116)	(88.9)		
Gross profit	11,317,808	22.7	8,219,073	20.0	4,803,195	11.1		
Other income	617,306	1.2	917,849	2.2	359,887	0.8		
Interest income	1,695	0.0	10,562	0.0	9,017	0.0		
Profit before expense	11,936,810	24.0	9,147,484	22.3	5,172,099	12.0		
Selling expenses	(533,229)	(1.1)	(424,095)	(1.0)	(2,026,183)	(4.7)		
Administrative expenses	(1,828,776)	(3.7)	(1,841,610)	(4.5)	(1,449,061)	(3.4)		
Directors' remuneration	(78,236)	(0.2)	(63,165)	(0.2)	(90,080)	(0.2)		
Other expenses	0	0.0	0	0.0	0	0.0		
Total Selling & Admin expenses	(2,440,241)	(4.9)	(2,328,870)	(5.7)	(3,565,325)	(8.2)		
Operating profit	9,496,569	19.1	6,818,614	16.6	1,606,775	3.7		
Share of net profit (loss) of subsidiaries	0	19.1	0	0.0	0	0.0		
Profit before interest and tax	9,496,569	19.1	6,818,614	16.6	1,606,775	3.7		
Interest expenses	(386,976)	(0.8)	(293,043)	(0.7)	(425,802)	(1.0)		
Profit before tax	9,109,593	18.3	6,525,570	15.9	1,180,973	2.7		
Income tax	(1,825,768)	(3.7)	(1,303,431)	(3.2)	(248,865)	(0.6)		
Profit before minority interests	7,283,825	14.6	5,222,140	12.7	932,108	2.2		
(Profit) attributable to minority interest	2,928	0.0	8,700	0.0	4,125	0.0		
Net profit for the period	7,286,753	14.6	5,230,840	12.7	936,233	2.2		
Tax Rate		-20%		-20%		-21%		

Description	AUTO (PLS)		%		AUTO (PLS)		%	
	Q2'22		Q3'22		Q3'21			
Sales and services	41,073,626	100.0	51,066,632	100.0	22,621,505	100.0		
Rawmaterial consumed	(20,439,602)	(49.8)	(25,055,055)	(49.1)	(12,405,971)	(54.8)		
Direct labor	(2,594,251)	(6.3)	(2,841,174)	(5.6)	(1,725,790)	(7.6)		
Manufacturing overhead	(9,820,699)	(23.9)	(12,554,013)	(24.6)	(6,735,644)	(29.8)		
Cost of sales and services	(32,854,553)	(80.0)	(40,450,241)	(79.2)	(20,867,404)	(92.2)		
Gross profit	8,219,073	20.0	10,616,391	20.8	1,754,101	7.8		
Other income	917,849	2.2	555,601	1.1	830,146	3.7		
Interest income	10,562	0.0	50,888	0.1	4,371	0.0		
Profit before expense	9,147,484	22.3	11,222,880	22.0	2,588,618	11.4		
Selling expenses	(424,095)	(1.0)	(425,424)	(0.8)	(1,159,065)	(5.1)		
Administrative expenses	(1,841,610)	(4.5)	(1,790,738)	(3.5)	(2,084,659)	(9.2)		
Directors' remuneration	(63,165)	(0.2)	(128,662)	(0.3)	(58,462)	(0.3)		
Other expenses	0	0.0	0	0.0	0	0.0		
Total Selling & Admin expenses	(2,328,870)	(5.7)	(2,344,824)	(4.6)	(3,302,187)	(14.6)		
Operating profit	6,818,614	16.6	8,878,056	17.4	(713,569)	(3.2)		
Share of net profit (loss) of subsidiaries	0	0.0	0	0.0	0	0.0		
Profit before interest and tax	6,818,614	16.6	8,878,056	17.4	(713,569)	(3.2)		
Interest expenses	(293,043)	(0.7)	(357,198)	(0.7)	(252,926)	(1.1)		
Profit before tax	6,525,570	15.9	8,520,858	16.7	(966,494)	(4.3)		
Income tax	(1,303,431)	(3.2)	(1,724,368)	(3.4)	277,644	1.2		
Profit before minority interests	5,222,140	12.7	6,796,490	13.3	(688,851)	(3.0)		
(Profit) attributable to minority interest	8,700	0.0	14,562	0.0	3,103	0.0		
Net profit for the period	5,230,840	12.7	6,811,052	13.3	(685,748)	(3.0)		
Tax Rate		-20%		-20%		-29%		

Description	AUTO (PLS)		%		AUTO (PLS)		%	
	Q3'22		Q4'22		Q4'21			
Sales and services	51,066,632	100.0	0	#DIV/0!	46,368,277	100.0		
Rawmaterial consumed	(25,055,055)	(49.1)	0	#DIV/0!	(21,089,592)	(45.5)		
Direct labor	(2,841,174)	(5.6)	0	#DIV/0!	(3,310,172)	(7.1)		
Manufacturing overhead	(12,554,013)	(24.6)	0	#DIV/0!	(12,311,793)	(26.6)		
Cost of sales and services	(40,450,241)	(79.2)	0	#DIV/0!	(36,711,557)	(79.2)		
Gross profit	10,616,391	20.8	0	#DIV/0!	9,656,721	20.8		
Other income	555,601	1.1	0	#DIV/0!	677,364	1.5		
Interest income	50,888	0.1	0	#DIV/0!	12,194	0.0		
Profit before expense	11,222,880	22.0	0	#DIV/0!	10,346,278	22.3		
Selling expenses	(425,424)	(0.8)	0	#DIV/0!	(2,063,172)	(4.4)		
Administrative expenses	(1,790,738)	(3.5)	0	#DIV/0!	(2,437,682)	(5.3)		
Directors' remuneration	(128,662)	(0.3)	0	#DIV/0!	(74,105)	(0.2)		
Other expenses	0	0.0	0	#DIV/0!	0	0.0		
Total Selling & Admin expenses	(2,344,824)	(4.6)	0	#DIV/0!	(4,574,959)	(9.9)		
Operating profit	8,878,056	17.4	0	#DIV/0!	5,771,318	12.4		
Share of net profit (loss) of subsidiaries	0	0.0	0	#DIV/0!	0	0.0		
Profit before interest and tax	8,878,056	17.4	0	#DIV/0!	5,771,318	12.4		
Interest expenses	(357,198)	(0.7)	0	#DIV/0!	(462,212)	(1.0)		
Profit before tax	8,520,858	16.7	0	#DIV/0!	5,309,106	11.4		
Income tax	(1,724,368)	(3.4)	0	#DIV/0!	(467,489)	(1.0)		
Profit before minority interests	6,796,490	13.3	0	#DIV/0!	4,841,618	10.4		
(Profit) attributable to minority interest	14,562	0.0	0	#DIV/0!	4,207	0.0		
Net profit for the period	6,811,052	13.3	0	#DIV/0!	4,845,825	10.5		
Tax Rate		-20%		#DIV/0!		-9%		

Description	AUTO		AUTO	%	AUTO	%
	Q1'22		Q2'22		Q2'21	
Sales and services	212,688,226	100.0	211,019,730	100.0	236,473,682	100.0
Rawmaterial consumed	(140,253,152)	(65.9)	(135,498,776)	(64.2)	(159,021,228)	(67.2)
Direct labor	(15,885,354)	(7.5)	(16,519,395)	(7.8)	(18,363,983)	(7.8)
Manufacturing overhead	(32,423,328)	(15.2)	(36,512,801)	(17.3)	(32,988,580)	(14.0)
Cost of sales and services	(188,561,835)	(88.7)	(188,530,972)	(89.3)	(210,373,790)	(89.0)
Gross profit	24,126,391	11.3	22,488,759	10.7	26,099,891	11.0
Other income	3,342,006	1.6	5,535,332	2.6	6,211,277	2.6
Interest income	7,240	0.0	29,307	0.0	35,813	0.0
Profit before expense	27,475,638	12.9	28,053,397	13.3	32,346,982	13.7
Selling expenses	(2,792,958)	(1.3)	(4,253,830)	(2.0)	(5,599,048)	(2.4)
Administrative expenses	(9,010,374)	(4.2)	(8,721,823)	(4.1)	(8,191,229)	(3.5)
Directors' remuneration	(334,133)	(0.2)	(325,165)	(0.2)	(489,123)	(0.2)
Other expenses	0	0.0	0	0.0	0	0.0
Total Selling & Admin expenses	(12,137,464)	(5.7)	(13,300,818)	(6.3)	(14,279,399)	(6.0)
Operating profit	15,338,173	7.2	14,752,579	7.0	18,067,583	7.6
Share of net profit (loss) of subsidiaries	0	7.2	0	0.0	0	0.0
Profit before interest and tax	15,338,173	7.2	14,752,579	7.0	18,067,583	7.6
Interest expenses	(1,616,967)	(0.8)	(1,351,552)	(0.6)	(1,757,825)	(0.7)
Profit before tax	13,721,207	6.5	13,401,027	6.4	16,309,758	6.9
Income tax	(2,108,286)	(1.0)	(2,381,398)	(1.1)	(977,603)	(0.4)
Profit before minority interests	11,612,920	5.5	11,019,629	5.2	15,332,155	6.5
(Profit) attributable to minority interest	12,505	0.0	41,713	0.0	23,322	0.0
Net profit for the period	11,625,425	5.5	11,061,342	5.2	15,355,477	6.5
Tax Rate		-15%		-18%		-6%

Description	AUTO		AUTO	%	AUTO	%
	Q2'22		Q3'22		Q3'21	
Sales and services	211,019,730	100.0	266,360,043	100.0	215,572,747	100.0
Rawmaterial consumed	(135,498,776)	(64.2)	(164,258,898)	(61.7)	(141,855,341)	(65.8)
Direct labor	(16,519,395)	(7.8)	(20,248,280)	(7.6)	(16,192,022)	(7.5)
Manufacturing overhead	(36,512,801)	(17.3)	(51,584,350)	(19.4)	(30,239,844)	(14.0)
Cost of sales and services	(188,530,972)	(89.3)	(236,091,528)	(88.6)	(188,287,207)	(87.3)
Gross profit	22,488,759	10.7	30,268,515	11.4	27,285,539	12.7
Other income	5,535,332	2.6	4,126,105	1.5	4,932,941	2.3
Interest income	29,307	0.0	66,364	0.0	32,354	0.0
Profit before expense	28,053,397	13.3	34,460,985	12.9	32,250,834	15.0
Selling expenses	(4,253,830)	(2.0)	(4,983,485)	(1.9)	(4,060,366)	(1.9)
Administrative expenses	(8,721,823)	(4.1)	(9,273,322)	(3.5)	(9,010,404)	(4.2)
Directors' remuneration	(325,165)	(0.2)	(653,664)	(0.2)	(500,272)	(0.2)
Other expenses	0	0.0	0	0.0	0	0.0
Total Selling & Admin expenses	(13,300,818)	(6.3)	(14,910,471)	(5.6)	(13,571,042)	(6.3)
Operating profit	14,752,579	7.0	19,550,513	7.3	18,679,792	8.7
Share of net profit (loss) of subsidiaries	0	0.0	0	0.0	0	0.0
Profit before interest and tax	14,752,579	7.0	19,550,513	7.3	18,679,792	8.7
Interest expenses	(1,351,552)	(0.6)	(1,586,936)	(0.6)	(1,710,919)	(0.8)
Profit before tax	13,401,027	6.4	17,963,577	6.7	16,968,873	7.9
Income tax	(2,381,398)	(1.1)	(1,979,709)	(0.7)	(1,489,431)	(0.7)
Profit before minority interests	11,019,629	5.2	15,983,868	6.0	15,479,442	7.2
(Profit) attributable to minority interest	41,713	0.0	73,109	0.0	30,309	0.0
Net profit for the period	11,061,342	5.2	16,056,978	6.0	15,509,751	7.2
Tax Rate		-18%		-11%		-9%

Description	AUTO	%	AUTO	%	AUTO	%
	Q3'22		Q4'22		Q4'21	
Sales and services	266,360,043	100.0	0	#DIV/0!	174,538,711	100.0
Rawmaterial consumed	(164,258,898)	(61.7)	0	#DIV/0!	(101,719,215)	(58.3)
Direct labor	(20,248,280)	(7.6)	0	#DIV/0!	(15,409,282)	(8.8)
Manufacturing overhead	(51,584,350)	(19.4)	0	#DIV/0!	(37,828,538)	(21.7)
Cost of sales and services	(236,091,528)	(88.6)	0	#DIV/0!	(154,957,035)	(88.8)
Gross profit	30,268,515	11.4	0	#DIV/0!	19,581,676	11.2
Other income	4,126,105	1.5	0	#DIV/0!	2,510,009	1.4
Interest income	66,364	0.0	0	#DIV/0!	30,772	0.0
Profit before expense	34,460,985	12.9	0	#DIV/0!	22,122,457	12.7
Selling expenses	(4,983,485)	(1.9)	0	#DIV/0!	(4,211,854)	(2.4)
Administrative expenses	(9,273,322)	(3.5)	0	#DIV/0!	(10,726,057)	(6.1)
Directors' remuneration	(653,664)	(0.2)	0	#DIV/0!	(248,173)	(0.1)
Other expenses	0	0.0	0	#DIV/0!	0	0.0
Total Selling & Admin expenses	(14,910,471)	(5.6)	0	#DIV/0!	(15,186,084)	(8.7)
Operating profit	19,550,513	7.3	0	#DIV/0!	6,936,373	4.0
Share of net profit (loss) of subsidiaries	0	0.0	0	#DIV/0!	0	0.0
Profit before interest and tax	19,550,513	7.3	0	#DIV/0!	6,936,373	4.0
Interest expenses	(1,586,936)	(0.6)	0	#DIV/0!	(686,176)	(0.4)
Profit before tax	17,963,577	6.7	0	#DIV/0!	6,250,197	3.6
Income tax	(1,979,709)	(0.7)	0	#DIV/0!	(1,254,955)	(0.7)
Profit before minority interests	15,983,868	6.0	0	#DIV/0!	4,995,242	2.9
(Profit) attributable to minority interest	73,109	0.0	0	#DIV/0!	11,585	0.0
Net profit for the period	16,056,978	6.0	0	#DIV/0!	5,006,827	2.9
Tax Rate		-11%		#DIV/0!		-20%

Description	OEM		OEM		OEM	
	Q1'22		Q2'22	%	Q2'21	%
Sales and services	5,705,392,197	100.0	3,954,483,131	100.0	3,029,252,684	100.0
Rawmaterial consumed	(5,136,420,817)	(90.0)	(3,420,854,954)	(86.5)	(2,656,141,325)	(87.7)
Direct labor	(89,024,071)	(1.6)	(70,770,957)	(1.8)	(62,852,421)	(2.1)
Manufacturing overhead	(217,760,361)	(3.8)	(222,798,810)	(5.6)	(149,299,498)	(4.9)
Cost of sales and services	(5,443,205,249)	(95.4)	(3,714,424,721)	(93.9)	(2,868,293,244)	(94.7)
Gross profit	262,186,948	4.6	240,058,410	6.1	160,959,439	5.3
Other income	56,305,365	1.0	7,165,432	0.2	24,292,018	0.8
Interest income	194,225	0.0	848,276	0.0	260,023	0.0
Profit before expense	318,686,538	5.6	248,072,118	6.3	185,511,480	6.1
Selling expenses	(38,692,173)	(0.7)	(47,312,379)	(1.2)	(38,382,633)	(1.3)
Administrative expenses	(36,687,548)	(0.6)	(31,112,992)	(0.8)	(15,199,967)	(0.5)
Directors' remuneration	(8,963,157)	(0.2)	(6,067,785)	(0.2)	(6,186,592)	(0.2)
Other expenses	(324,644)	(0.0)	324,644	0.0	(269,889)	(0.0)
Total Selling & Admin expenses	(84,667,521)	(1.5)	(84,168,513)	(2.1)	(60,039,081)	(2.0)
Operating profit	234,019,017	4.1	163,903,606	4.1	125,472,399	4.1
Share of net profit (loss) of subsidiaries	0	0.0	0	0.0	0	0.0
Profit before interest and tax	234,019,017	4.1	163,903,606	4.1	125,472,399	4.1
Interest expenses	(14,124,809)	(0.2)	(18,051,917)	(0.5)	(9,219,675)	(0.3)
Profit before tax	219,894,207	3.9	145,851,689	3.7	116,252,724	3.8
Income tax	(38,396,694)	(0.7)	(11,585,605)	(0.3)	(9,203,252)	(0.3)
Profit before minority interests	181,497,513	3.2	134,266,084	3.4	107,049,472	3.5
(Profit) attributable to minority interest	(5,703,297)	(0.1)	(5,696,577)	(0.1)	(4,429,658)	(0.1)
Net profit for the period	175,794,216	3.1	128,569,508	3.3	102,619,814	3.4
Tax Rate		-17%		-8%		-8%

Description	OEM		OEM		OEM	
	Q2'22		Q3'22	%	Q3'21	%
Sales and services	3,954,483,131	100.0	1,382,985,029	100.0	1,847,884,977	100.0
Rawmaterial consumed	(3,420,854,954)	(86.5)	(1,100,566,630)	(79.6)	(1,558,672,946)	(84.3)
Direct labor	(70,770,957)	(1.8)	(57,698,238)	(4.2)	(41,039,327)	(2.2)
Manufacturing overhead	(222,798,810)	(5.6)	(140,614,723)	(10.2)	(119,384,230)	(6.5)
Cost of sales and services	(3,714,424,721)	(93.9)	(1,298,879,592)	(93.9)	(1,719,096,503)	(93.0)
Gross profit	240,058,410	6.1	84,105,438	6.1	128,788,474	7.0
Other income	7,165,432	0.2	12,187,330	0.9	41,833,281	2.3
Interest income	848,276	0.0	129,169	0.0	320,277	0.0
Profit before expense	248,072,118	6.3	96,421,936	7.0	170,942,032	9.3
Selling expenses	(47,312,379)	(1.2)	(19,850,441)	(1.4)	(29,276,206)	(1.6)
Administrative expenses	(31,112,992)	(0.8)	(34,479,913)	(2.5)	(56,282,067)	(3.0)
Directors' remuneration	(6,067,785)	(0.2)	(5,979,811)	(0.4)	(4,540,484)	(0.2)
Other expenses	324,644	0.0	0	0.0	(150,922)	(0.0)
Total Selling & Admin expenses	(84,168,513)	(2.1)	(60,310,165)	(4.4)	(90,249,680)	(4.9)
Operating profit	163,903,606	4.1	36,111,772	2.6	80,692,353	4.4
Share of net profit (loss) of subsidiaries	0	0.0	0	0.0	0	0.0
Profit before interest and tax	163,903,606	4.1	36,111,772	2.6	80,692,353	4.4
Interest expenses	(18,051,917)	(0.5)	(22,880,863)	(1.7)	(13,509,896)	(0.7)
Profit before tax	145,851,689	3.7	13,230,909	1.0	67,182,457	3.6
Income tax	(11,585,605)	(0.3)	4,471,892	0.3	(1,413,029)	(0.1)
Profit before minority interests	134,266,084	3.4	17,702,801	1.3	65,769,428	3.6
(Profit) attributable to minority interest	(5,696,577)	(0.1)	(6,672,803)	(0.5)	(4,391,501)	(0.2)
Net profit for the period	128,569,508	3.3	11,029,999	0.8	61,377,927	3.3
Tax Rate		-8%		34%		-2%

เงินขาดเขย
GL : 31MB,
FGT : 6 MB

Description	OEM		OEM		OEM	
	Q3'22		Q4'22	%	Q4'21	%
Sales and services	1,382,985,029	100.0	0	#DIV/0!	3,701,841,521	100.0
Rawmaterial consumed	(1,100,566,630)	(79.6)	0	#DIV/0!	(3,198,130,271)	(86.4)
Direct labor	(57,698,238)	(4.2)	0	#DIV/0!	(86,641,359)	(2.3)
Manufacturing overhead	(140,614,723)	(10.2)	0	#DIV/0!	(267,326,022)	(7.2)
Cost of sales and services	(1,298,879,592)	(93.9)	0	#DIV/0!	(3,552,097,651)	(96.0)
Gross profit	84,105,438	6.1	0	#DIV/0!	149,743,869	4.0
Other income	12,187,330	0.9	0	#DIV/0!	43,578,103	1.2
Interest income	129,169	0.0	0	#DIV/0!	630,800	0.0
Profit before expense	96,421,936	7.0	0	#DIV/0!	193,952,772	5.2
Selling expenses	(19,850,441)	(1.4)	0	#DIV/0!	(26,055,223)	(0.7)
Administrative expenses	(34,479,913)	(2.5)	0	#DIV/0!	11,838,517	0.3
Directors' remuneration	(5,979,811)	(0.4)	0	#DIV/0!	(6,069,807)	(0.2)
Other expenses	0	0.0	0	#DIV/0!	(150,922)	(0.0)
Total Selling & Admin expenses	(60,310,165)	(4.4)	0	#DIV/0!	(20,437,435)	(0.6)
Operating profit	36,111,772	2.6	0	#DIV/0!	173,515,336	4.7
Share of net profit (loss) of subsidiaries	0	0.0	0	#DIV/0!	0	0.0
Profit before interest and tax	36,111,772	2.6	0	#DIV/0!	173,515,336	4.7
Interest expenses	(22,880,863)	(1.7)	0	#DIV/0!	(14,362,972)	(0.4)
Profit before tax	13,230,909	1.0	0	#DIV/0!	159,152,364	4.3
Income tax	4,471,892	0.3	0	#DIV/0!	(27,130,613)	(0.7)
Profit before minority interests	17,702,801	1.3	0	#DIV/0!	132,021,751	3.6
(Profit) attributable to minority interest	(6,672,803)	(0.5)	0	#DIV/0!	(4,564,418)	(0.1)
Net profit for the period	11,029,999	0.8	0	#DIV/0!	127,457,333	3.4
Tax Rate		34%		#DIV/0!		-17%

SCAN เงินขาดเขย
Geelong 35 MB

Q3 ขาดทุนจาก
อัตราแลกเปลี่ยน
46 MB Q4 กำไร
จากอัตรา
แลกเปลี่ยน 44

Description	PART		PART		%	PART	
	Q1'22		Q2'22			Q2'21	
Sales and services	932,857,253	100.0	934,668,954	100.0		904,903,352	100.0
Rawmaterial consumed	(498,232,500)	(53.4)	(537,971,826)	(57.6)		(565,745,248)	(62.5)
Direct labor	(83,058,475)	(8.9)	(77,856,822)	(8.3)		(72,471,870)	(8.0)
Manufacturing overhead	(185,534,800)	(19.9)	(184,700,527)	(19.8)		(145,932,557)	(16.1)
Cost of sales and services	(766,825,775)	(82.2)	(800,529,175)	(85.6)		(784,149,675)	(86.7)
Gross profit	166,031,478	17.8	134,139,779	14.4		120,753,678	13.3
Other income	13,478,471	1.4	14,179,086	1.5		8,718,641	1.0
Interest income	31,757	0.0	332,694	0.0		123,105	0.0
Profit before expense	179,541,705	19.2	148,651,560	15.9		129,595,424	14.3
Selling expenses	(17,635,060)	(1.9)	(16,326,273)	(1.7)		(18,475,297)	(2.0)
Administrative expenses	(46,522,605)	(5.0)	(44,051,032)	(4.7)		(36,635,153)	(4.0)
Directors' remuneration	(1,465,516)	(0.2)	(1,440,388)	(0.2)		(1,863,874)	(0.2)
Other expenses	(109,054)	(0.0)	(763,160)	(0.1)		(144,142)	(0.0)
Total Selling & Admin expense	(65,732,235)	(7.0)	(62,580,853)	(6.7)		(57,118,466)	(6.3)
Operating profit	113,809,470	12.2	86,070,706	9.2		72,476,958	8.0
Share of net profit (loss) of subsidi	0	0.0	0	0.0		0	0.0
Profit before interest and tax	113,809,470	12.2	86,070,706	9.2		72,476,958	8.0
Interest expenses	(5,380,397)	(0.6)	(5,483,093)	(0.6)		(7,093,706)	(0.8)
Profit before tax	108,429,073	11.6	80,587,613	8.6		65,383,252	7.2
Income tax	(17,945,506)	(1.9)	(19,171,609)	(2.1)		(18,077,729)	(2.0)
Profit before minority interest	90,483,567	9.7	61,416,004	6.6		47,305,523	5.2
(Profit) attributable to minority int	54,846	0.0	184,123	0.0		90,479	0.0
Net profit for the period	90,538,413	9.7	61,600,126	6.6		47,396,002	5.2
Tax Rate		-17%		-24%			-28%

Description	PART		PART		%	PART	
	Q2'22		Q3'22			Q3'21	
Sales and services	934,668,954	100.0	984,016,714	100.0		918,259,841	100.0
Rawmaterial consumed	(537,971,826)	(57.6)	(603,563,406)	(61.3)		(593,549,203)	(64.6)
Direct labor	(77,856,822)	(8.3)	(80,799,555)	(8.2)		(65,130,785)	(7.1)
Manufacturing overhead	(184,700,527)	(19.8)	(175,094,086)	(17.8)		(131,322,076)	(14.3)
Cost of sales and services	(800,529,175)	(85.6)	(859,457,047)	(87.3)		(790,002,063)	(86.0)
Gross profit	134,139,779	14.4	124,559,667	12.7		128,257,778	14.0
Other income	14,179,086	1.5	1,515,723	0.2		5,092,817	0.6
Interest income	332,694	0.0	35,103	0.0		133,883	0.0
Profit before expense	148,651,560	15.9	126,110,493	12.8		133,484,478	14.5
Selling expenses	(16,326,273)	(1.7)	(17,368,493)	(1.8)		(15,188,057)	(1.7)
Administrative expenses	(44,051,032)	(4.7)	(35,122,267)	(3.6)		(46,883,510)	(5.1)
Directors' remuneration	(1,440,388)	(0.2)	(2,519,597)	(0.3)		(2,095,937)	(0.2)
Other expenses	(763,160)	(0.1)	(576,057)	(0.1)		(292,412)	(0.0)
Total Selling & Admin expense	(62,580,853)	(6.7)	(55,586,415)	(5.6)		(64,459,916)	(7.0)
Operating profit	86,070,706	9.2	70,524,079	7.2		69,024,562	7.5
Share of net profit (loss) of subsidi	0	0.0	0	0.0		0	0.0
Profit before interest and tax	86,070,706	9.2	70,524,079	7.2		69,024,562	7.5
Interest expenses	(5,483,093)	(0.6)	(7,939,206)	(0.8)		(4,440,494)	(0.5)
Profit before tax	80,587,613	8.6	62,584,872	6.4		64,584,068	7.0
Income tax	(19,171,609)	(2.1)	(11,456,469)	(1.2)		(6,049,400)	(0.7)
Profit before minority interest	61,416,004	6.6	51,128,403	5.2		58,534,667	6.4
(Profit) attributable to minority int	184,123	0.0	287,180	0.0		129,559	0.0
Net profit for the period	61,600,126	6.6	51,415,584	5.2		58,664,227	6.4
Tax Rate		-24%		-18%			-9%

Description	PART		PART		%	PART	
	Q3'22		Q4'22			Q4'21	
Sales and services	984,016,714	100.0	0	####		774,978,742	100.0
Rawmaterial consumed	(603,563,406)	(61.3)	0	#DIV/0!		(372,815,465)	(48.1)
Direct labor	(80,799,555)	(8.2)	0	#DIV/0!		(78,300,052)	(10.1)
Manufacturing overhead	(175,094,086)	(17.8)	0	#DIV/0!		(208,476,306)	(26.9)
Cost of sales and services	(859,457,047)	(87.3)	0	####		(659,591,823)	(85.1)
Gross profit	124,559,667	12.7	0	####		115,386,919	14.9
Other income	1,515,723	0.2	0	#DIV/0!		11,141,099	1.4
Interest income	35,103	0.0	0	#DIV/0!		181,511	0.0
Profit before expense	126,110,493	12.8	0	####		126,709,529	16.4
Selling expenses	(17,368,493)	(1.8)	0	#DIV/0!		(15,483,785)	(2.0)
Administrative expenses	(35,122,267)	(3.6)	0	#DIV/0!		(36,268,896)	(4.7)
Directors' remuneration	(2,519,597)	(0.3)	0	#DIV/0!		(1,142,549)	(0.1)
Other expenses	(576,057)	(0.1)	0	#DIV/0!		(292,412)	(0.0)
Total Selling & Admin expense	(55,586,415)	(5.6)	0	####		(53,187,643)	(6.9)
Operating profit	70,524,079	7.2	0	####		73,521,886	9.5
Share of net profit (loss) of subsidi	0	0.0	0	#DIV/0!		0	0.0
Profit before interest and tax	70,524,079	7.2	0	####		73,521,886	9.5
Interest expenses	(7,939,206)	(0.8)	0	#DIV/0!		(4,871,412)	(0.6)
Profit before tax	62,584,872	6.4	0	####		68,650,474	8.9
Income tax	(11,456,469)	(1.2)	0	#DIV/0!		(10,833,899)	(1.4)
Profit before minority interest	51,128,403	5.2	0	####		57,816,575	7.5
(Profit) attributable to minority int	287,180	0.0	0	#DIV/0!		57,051	0.0
Net profit for the period	51,415,584	5.2	0	####		57,873,625	7.5
Tax Rate		-18%		#DIV/0!			-16%

Description	OTHER		OTHER		OTHER
	Q1'22		Q2'22		Q2'21
Sales and services	0		0		0
Rawmaterial consumed	0		0		0
Direct labor	0		0		0
Manufacturing overhead	0		0		0
Cost of sales and services	0		0		0
Gross profit	0		0		0
Other income	0		0		0
Interest income	122,461		91,923		374,234
Profit before expense	122,461		91,923		374,234
Selling expenses	0		0		0
Administrative expenses	(1,078,366)		(6,005,203)		(1,267,073)
Directors' remuneration	0		0		0
Other expenses	0		0		0
Total Selling & Admin expense	(1,078,366)		(6,005,203)		(1,267,073)
Operating profit	(955,905)		(5,913,280)		(892,840)
Share of net profit (loss) of subsidi	0		0		0
Profit before interest and tax	(955,905)		(5,913,280)		(892,840)
Interest expenses	0		(458,290)		(237,575)
Profit before tax	(955,905)		(6,371,570)		(1,130,415)
Income tax	0		73,602		0
Profit before minority interest	(955,905)		(6,297,968)		(1,130,415)
(Profit) attributable to minority int	(1)		1		0
Net profit for the period	(955,906)		(6,297,967)		(1,130,415)
Tax Rate	0%		-1%		0%

Description	OTHER		OTHER		OTHER
	Q2'22		Q3'22		Q3'21
Sales and services	0		0		0
Rawmaterial consumed	0		0		0
Direct labor	0		0		0
Manufacturing overhead	0		0		0
Cost of sales and services	0		0		0
Gross profit	0		0		0
Other income	0		38,211		0
Interest income	91,923		125,105		(137,167)
Profit before expense	91,923		163,316		(137,167)
Selling expenses	0		0		0
Administrative expenses	(6,005,203)		(12,506,330)		(1,134,484)
Directors' remuneration	0		0		0
Other expenses	0		0		0
Total Selling & Admin expense	(6,005,203)		(12,506,330)		(1,134,484)
Operating profit	(5,913,280)		(12,343,014)		(1,271,651)
Share of net profit (loss) of subsidi	0		0		0
Profit before interest and tax	(5,913,280)		(12,343,014)		(1,271,651)
Interest expenses	(458,290)		(961,654)		237,575
Profit before tax	(6,371,570)		(13,304,668)		(1,034,076)
Income tax	73,602		6,801		0
Profit before minority interest	(6,297,968)		(13,297,867)		(1,034,076)
(Profit) attributable to minority int	1		0		0
Net profit for the period	(6,297,967)		(13,297,867)		(1,034,076)
Tax Rate	-1%		0%		0%

Description	OTHER	%	OTHER	%	OTHER	%
	Q3'22		Q4'22		Q4'21	
Sales and services	0		0		0	
Rawmaterial consumed	0		0		0	
Direct labor	0		0		0	
Manufacturing overhead	0		0		0	
Cost of sales and services	0		0		0	
Gross profit	0		0		0	
Other income	38,211		0		0	
Interest income	125,105		0		104,024	
Profit before expense	163,316		0		104,024	
Selling expenses	0		0		0	
Administrative expenses	(12,506,330)		0		(1,116,513)	
Directors' remuneration	0		0		0	
Other expenses	0		0		0	
Total Selling & Admin expense	(12,506,330)		0		(1,116,513)	
Operating profit	(12,343,014)		0		(1,012,489)	
Share of net profit (loss) of subsidi	0		0		0	
Profit before interest and tax	(12,343,014)		0		(1,012,489)	
Interest expenses	(961,654)		0		0	
Profit before tax	(13,304,668)		0		(1,012,489)	
Income tax	6,801		0		0	
Profit before minority interest	(13,297,867)		0		(1,012,489)	
(Profit) attributable to minority int	0		0		0	
Net profit for the period	(13,297,867)		0		(1,012,489)	
Tax Rate	0%		#DIV/0!		0%	

Description	Total		Total	%	Total	%
	Q1'22		Q2'22		Q2'21	
Sales and services	6,850,937,676	100.0	5,100,171,816	100.0	4,170,629,718	100.0
Rawmaterial consumed	(5,774,906,469)	(84.3)	(4,094,325,556)	(80.3)	(3,380,907,802)	(81.1)
Direct labor	(187,967,901)	(2.7)	(165,147,175)	(3.2)	(153,688,273)	(3.7)
Manufacturing overhead	(435,718,489)	(6.4)	(444,012,137)	(8.7)	(328,220,635)	(7.9)
Cost of sales and services	(6,398,592,859)	(93.4)	(4,703,484,867)	(92.2)	(3,862,816,710)	(92.6)
Gross profit	452,344,817	6.6	396,686,948	7.8	307,813,008	7.4
Other income	73,125,842	1.1	26,879,850	0.5	39,221,936	0.9
Interest income	355,683	0.0	1,302,200	0.0	793,175	0.0
Profit before expense	525,826,342	7.7	424,868,998	8.3	347,828,120	8.3
Selling expenses	(59,120,190)	(0.9)	(67,892,483)	(1.3)	(62,456,979)	(1.5)
Administrative expenses	(93,298,893)	(1.4)	(89,891,051)	(1.8)	(61,293,422)	(1.5)
Directors' remuneration	(10,762,806)	(0.2)	(7,833,338)	(0.2)	(8,539,589)	(0.2)
Other expenses	(433,697)	(0.0)	(438,516)	(0.0)	(414,031)	(0.0)
Total Selling & Admin expenses	(163,615,586)	(2.4)	(166,055,387)	(3.3)	(132,704,020)	(3.2)
Operating profit	362,210,756	5.3	258,813,611	5.1	215,124,100	5.2
Share of net profit (loss) of subsidiaries	0	0.0	0	0.0	0	0.0
Profit before interest and tax	362,210,756	5.3	258,813,611	5.1	215,124,100	5.2
Interest expenses	(21,122,173)	(0.3)	(25,344,852)	(0.5)	(18,308,780)	(0.4)
Profit before tax	341,088,583	5.0	233,468,760	4.6	196,815,320	4.7
Income tax	(58,450,487)	(0.9)	(33,065,010)	(0.6)	(28,258,584)	(0.7)
Profit before minority interests	282,638,096	4.1	200,403,749	3.9	168,556,735	4.0
(Profit) attributable to minority interest	(5,635,947)	(0.1)	(5,470,740)	(0.1)	(4,315,857)	(0.1)
Net profit for the period	277,002,148	4.0	194,933,010	3.8	164,240,878	3.9
Tax Rate	-17%		-14%		-14%	

Description	Total		Total	%	Total	%
	Q2'22		Q3'22		Q3'21	
Sales and services	5,100,171,816	100.0	2,633,361,786	100.0	2,981,717,564	100.0
Rawmaterial consumed	(4,094,325,556)	(80.3)	(1,868,388,934)	(71.0)	(2,294,077,489)	(76.9)
Direct labor	(165,147,175)	(3.2)	(158,746,073)	(6.0)	(122,362,134)	(4.1)
Manufacturing overhead	(444,012,137)	(8.7)	(367,293,159)	(13.9)	(280,946,150)	(9.4)
Cost of sales and services	(4,703,484,867)	(92.2)	(2,394,428,166)	(90.9)	(2,697,385,774)	(90.5)
Gross profit	396,686,948	7.8	238,933,620	9.1	284,331,791	9.5
Other income	26,879,850	0.5	17,867,369	0.7	51,859,039	1.7
Interest income	1,302,200	0.0	355,741	0.0	349,348	0.0
Profit before expense	424,868,998	8.3	257,156,730	9.8	336,540,178	11.3
Selling expenses	(67,892,483)	(1.3)	(42,202,419)	(1.6)	(48,524,629)	(1.6)
Administrative expenses	(89,891,051)	(1.8)	(91,381,833)	(3.5)	(113,310,465)	(3.8)
Directors' remuneration	(7,833,338)	(0.2)	(9,153,072)	(0.3)	(7,136,693)	(0.2)
Other expenses	(438,516)	(0.0)	(576,057)	(0.0)	(443,335)	(0.0)
Total Selling & Admin expenses	(166,055,387)	(3.3)	(143,313,381)	(5.4)	(169,415,122)	(5.7)
Operating profit	258,813,611	5.1	113,843,350	4.3	167,125,055	5.6
Share of net profit (loss) of subsidiaries	0	0.0	0	0.0	0	0.0
Profit before interest and tax	258,813,611	5.1	113,843,350	4.3	167,125,055	5.6
Interest expenses	(25,344,852)	(0.5)	(33,368,660)	(1.3)	(19,423,733)	(0.7)
Profit before tax	233,468,760	4.6	80,474,690	3.1	147,701,322	5.0
Income tax	(33,065,010)	(0.6)	(8,957,484)	(0.3)	(8,951,860)	(0.3)
Profit before minority interests	200,403,749	3.9	71,517,206	2.7	138,749,462	4.7
(Profit) attributable to minority interest	(5,470,740)	(0.1)	(6,312,513)	(0.2)	(4,231,633)	(0.1)
Net profit for the period	194,933,010	3.8	65,204,693	2.5	134,517,829	4.5
Tax Rate	-14%		-11%		-6%	

Description	Total		Total	%	Total	%
	Q3'22		Q4'22		Q4'21	
Sales and services	2,633,361,786	100.0	0	#DIV/0!	4,651,358,974	100.0
Rawmaterial consumed	(1,868,388,934)	(71.0)	0	#DIV/0!	(3,672,664,951)	(79.0)
Direct labor	(158,746,073)	(6.0)	0	#DIV/0!	(180,350,693)	(3.9)
Manufacturing overhead	(367,293,159)	(13.9)	0	#DIV/0!	(513,630,866)	(11.0)
Cost of sales and services	(2,394,428,166)	(90.9)	0	#DIV/0!	(4,366,646,510)	(93.9)
Gross profit	238,933,620	9.1	0	#DIV/0!	284,712,464	6.1
Other income	17,867,369	0.7	0	#DIV/0!	57,229,210	1.2
Interest income	355,741	0.0	0	#DIV/0!	947,106	0.0
Profit before expense	257,156,730	9.8	0	#DIV/0!	342,888,781	7.4
Selling expenses	(42,202,419)	(1.6)	0	#DIV/0!	(45,750,863)	(1.0)
Administrative expenses	(91,381,833)	(3.5)	0	#DIV/0!	(36,272,948)	(0.8)
Directors' remuneration	(9,153,072)	(0.3)	0	#DIV/0!	(7,460,529)	(0.2)
Other expenses	(576,057)	(0.0)	0	#DIV/0!	(443,335)	(0.0)
Total Selling & Admin expenses	(143,313,381)	(5.4)	0	#DIV/0!	(89,927,675)	(1.9)
Operating profit	113,843,350	4.3	0	#DIV/0!	252,961,106	5.4
Share of net profit (loss) of subsidiaries	0	0.0	0	#DIV/0!	0	0.0
Profit before interest and tax	113,843,350	4.3	0	#DIV/0!	252,961,106	5.4
Interest expenses	(33,368,660)	(1.3)	0	#DIV/0!	(19,920,560)	(0.4)
Profit before tax	80,474,690	3.1	0	#DIV/0!	233,040,546	5.0
Income tax	(8,957,484)	(0.3)	0	#DIV/0!	(39,219,467)	(0.8)
Profit before minority interests	71,517,206	2.7	0	#DIV/0!	193,821,078	4.2
(Profit) attributable to minority interest	(6,312,513)	(0.2)	0	#DIV/0!	(4,495,782)	(0.1)
Net profit for the period	65,204,693	2.5	0	#DIV/0!	189,325,296	4.1
Tax Rate	-11%		#DIV/0!		-17%	

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